



THIS WEEKS NEWS CONTENT

1. HPAI IMPACTS POULTRY MARKET IN SOUTH AFRICA
2. LOCAL CURRENCY- KWACHA STRUGGLES
3. DAY-OLD CHICK PRICE POSTS SOME MOVEMENTS
4. BROILER CHICKEN PRICE IMPROVING STEADILY
5. FROZEN CHICKEN PRICES STABLE
6. EGG PRICES STABKE
7. POINT OF LAY PRICES STABLE
8. FEED PRICES STABLE

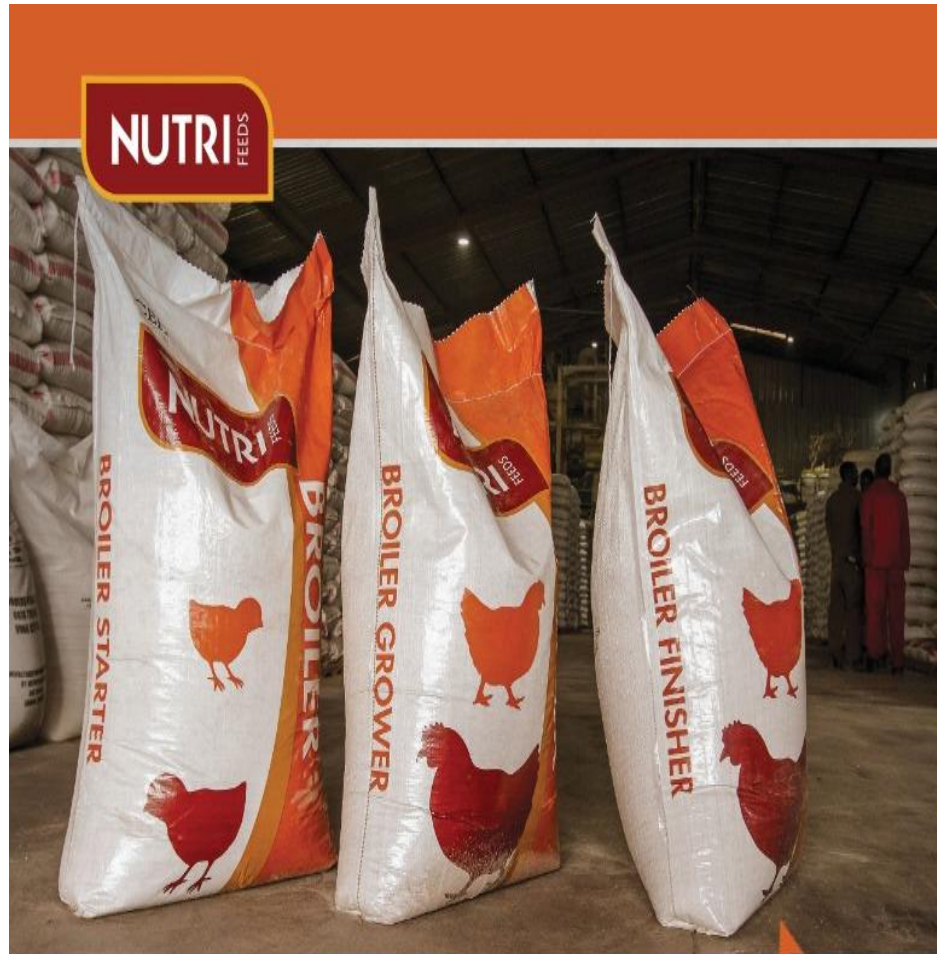
HPAI IMPACTS POULTRY MARKET IN SOUTH AFRICA

For South Africans, egg shortages are already a reality. In the past week, several retailers have posted signs in their stores, apologizing for egg shortages. Blamed for the limited volumes and restricted ranges are the ongoing avian flu outbreaks, reported Daily Maverick. Already, the shortages appear to becoming acute in the province of Gauteng.

In Cape Town and Johannesburg, free-range eggs are no longer available. This is attributed to the confinement of hens in poultry houses in order to reduce the risk of infection from the HPAI viruses. In a subsequent report from the same source, the South African Poultry Association (SAPA) said that 15% of production — more than four million chickens — had already been lost to HPAI.

Since April, the nation’s birds have been affected by the H5N1 strain widely circulating across the globe. And in June of this year, a new strain — an H7N6 serotype — was first detected in South Africa. According to SAPA’s CEO Dr. Abongile Balarane, the egg supply situation will start to ease in October.

Concerns are being expressed that chicken meat supplies may in future be impacted by similar shortages if HPAI cannot be brought under control. According to a recent assessment of the South African poultry sector by the USDA Foreign Agricultural Service (FAS), the egg sector has been most affected by the current HPAI outbreaks. With around two million birds culled so far, losses to the sector are estimated at 34 million rand (ZAR; US\$1.79 million). With biosecurity measures raised following a series of HPAI outbreaks in 2017 that affected 5.4 million birds and cost ZAR1.87 billion, FAS does not expect South Africa’s poultry producers to scale back production. Source: South Africa’s egg shortage blamed on avian flu outbreaks | WATTPoultry.com (wattagnet.com)



Try Out Our Special Nutrifeds Product Range!

BROILER STARTER

Nutrifeeds Broiler Starter is to be administered to chicks aged between 0 to 18 days. The Broiler Starter feed supports early growth and physiological development, ensuring that your chickens grow up to be healthy and profitable.

BROILER GROWER

Nutrifeeds Broiler Grower is a complete nutritional feed that is custom made for birds from 18 to 28 days. Each bird must consume about 1.2kg to obtain target weights. All feeds are available for purchase at any depot store around the country.

BROILER FINISHER

Nutrifeeds Broiler Finisher is a high energy ration developed as the finishing feed for broiler chickens. Introduced at 29 days until market stage, this feed is the last stage in the Nutrifeds broiler range feeding programme.



Great East Rd, Showgrounds | Lusaka

(+260) 966 321 310 Facebook: @nutrifedszambia

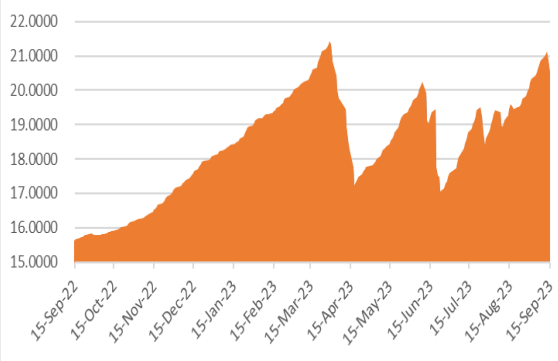


# KWACHA CONTINUES TO STRUGLES AS ZAMBIA AND CHINA AGREES ON TRADE TERMS

Zambia and China agreed to encourage greater use of their own currencies in trade and investment, after a meeting in Beijing between Presidents Xi Jinping and Hakainde Hichilema. The measure will reduce currency exchange costs and exchange rate risks, the two leaders said in a joint statement on Friday. It may also curb reliance on the US dollar, in which copper is priced. The metal accounts for about 70% of Zambia's export earnings and China accounts for about half of global demand. "The two sides will also create a favorable policy environment for promoting settlements in local currencies and support a greater role of the Chinese renminbi settlement bank in Zambia," they said. Hichilema this week made his first state visit to China since winning power in 2021. He's faced local criticism for frequent visits to Western nations, at the cost of weaker ties with China, which is by far Zambia's biggest bilateral creditor and has an out-sized role in a debt-restructuring process under way since 2020.

Since Zambia in June announced an agreement in principle with its official creditors committee that China and France co-chair, it's yet to sign a memorandum of understanding on the \$6.3 billion in debt at stake. There were hopes that Hichilema's visit could help unlock a deal. Source: *Zambia, China Agree to Increase Use of Local Currency in Trade - Bloomberg*

Figure 1: exchange Rate-Kwacha-Dollar- September 2023



## BOOKING Now!

**K135 Each**

We are offering 3% quantity discount and 3% cash discount.

☎ 0973796642/0963946368  
sales@farmselect.co.zm

## JOIN THE HYBRID FAMILY

- ✓ EXCELLENT GROWTH RATE
- ✓ LOW MORTALITY
- ✓ HIGH EGG PRODUCTION
- ✓ BRILLIANT FEED CONVERSION

**CUSTOMER SERVICE:**  
 LUSAKA: +260211284323 / +260971645983  
 KITWE: +260962483020  
 sales@hybridpoultryfarm.com  
 www.hybridpoultryfarm.com

### GROW WITH HYBRID, GROW FOR PROFIT

**NEW**

**ETG** **SUPRA POULTRY FEED**

FVG MILLING LTD, HEAD OFFICE : 8818, P.O. BOX NM 67, MUNGWI ROAD, LUSAKA.  
Mobile / WhatsApp: +260 760 760 760, Email : suprasupport@yamara.com

AVAILABLE AT: LUSAKA : MUNGWI DEPOT, PLOT 55, MUNGWI ROAD  
NEELKANTH FRESH FOODS LTD, OPP. PARIMALAI, MUNGWI ROAD  
KITWE : SWINNEY ENTERPRISES, P.O. BOX - 20077, NEAR CHISCHENE MARKET, NEAR AFTER, 10 ROUND ABOUT

KABWE : STAND NUMBER 10652, GREAT NORTH ROAD  
FARMARAMA : KAPRI, MUMBWA, NAMWALA  
CHOPPES SUPERMARKET ACROSS ZAMBIA

ALL ETG- DEPOTS - CHIPATA PETAIKI, CHONGWE, MANSA, SERENJE, MIKUSHI, KASAMA, MAZABUKA, CHOMA, KALOMO, SOLWEZI, NDOLA, CHILILABOMBE, KAFUE, KATETE, MBALA, MUMBWA, LUANSHYA, KABWE.



## DOC BROILER PRICE POST SOME MOVEMENTS

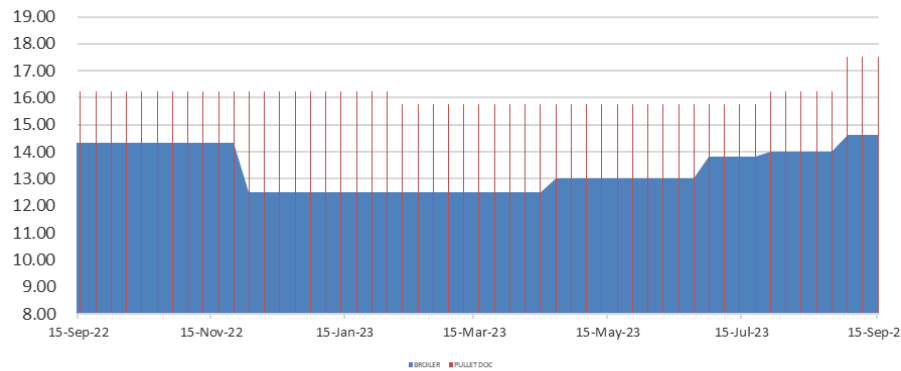
The prices of broiler day-old chicks posted some upward movements. The DoC broiler prices are trading at an average price of ZMK 14.62 per day old chick up by ZMK0.45 per chick compared with the prices posted week. The lowest chick on the market is trading at ZMK14 and the highest is still ZMK15 per day old chicks, depending on location and supplier. There were some movements on the prices of pullets on the market which are averaging ZMK17,5 per day old pullet. The price for DoC SASSOL and Kuroilers is trading at ZMK 13 per DOC. The price for the improved free-range such as Black Austropop's, Bushvelds, Kuroilers are selling between ZMK 15 to ZMK25 depending on the age. The graph captures the national average price trend for the day-old broiler chicks. For the pullets, most of the bookings are open for SAPTEMBER and SAPTEMBER 2023 depending on the volumes and source. **Check Figure 2** for the price trend, curtesy of PAZ

## PRICE FOR POINT OF LAY PRICES STABLE

The prices for the Point of Lay remained stable during the course of the week. The average price is still averaging ZMK135, with the lowest being ZMK130 per bird for bulk consignments and the highest being ZMK140 per bird for small volumes depending on the supplier and location. The bookings for September and October are available.

For beginners who are interested in getting battery cages, cage prices range between ZMK6500 to ZMK8,200 depending on the capacity and also the sources of the cages. The second-hand refurbished cage price range between ZMK4800 to ZMK 5,500 depending on the quality, capacity, age and source. Quails' cages, Rabbit Cages as well as first hand layers cages are all available on the market with different prices depending on the source and location.

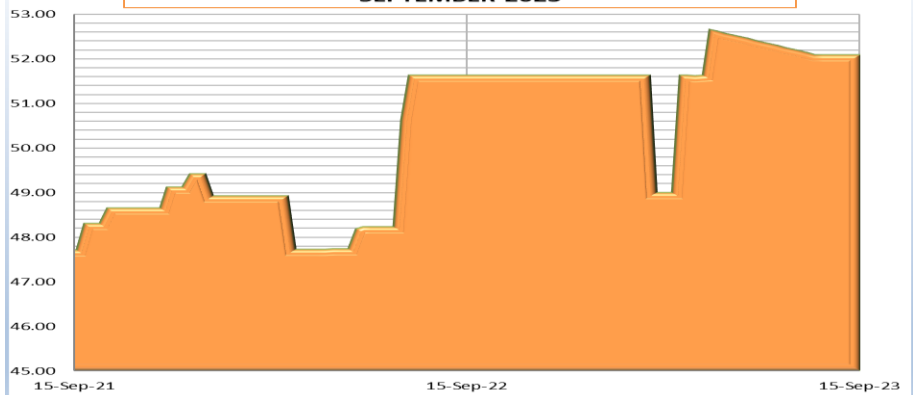
**Figure 2: BROILER AND PULLET DAY OLD CHICK PRICES- SEPTEMBER 2023**



## WHOLE DRESSED CHICKEN PRICES REMAINS STABLE

The prices for the frozen chicken remained stable during the course of the week. The average price for the whole frozen chicken in Lusaka traded at about ZMK 52.21 per kg same price as obtained last week. The lowest price in some chainstores is still trading at ZMK51.99 per kg due to promotions being undertaken while the highest is trading at ZMK58.71 per kg. The chicken sizes are ranging between 1.1kg to 1.8kg in different stores. Please note that the prices are obtained from Pick n Pay, Shoprite, Zambeef, Melisa Supermarket, Chopies, and Cheers Stores. Different outlets have different pricing models hence the figures displayed is the average price for all the sampled chain stores. It should also be noted that these are Lusaka prices only. For the price trend, **check figure3** courtesy of PAZ

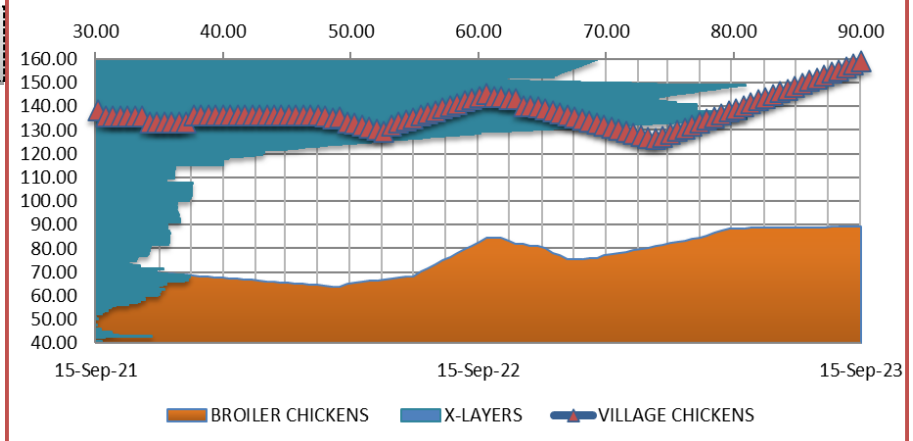
**Figure 3- 3 YEAR AVERAGE PRICES FOR FROZEN CHICKEN- SEPTEMBER 2023**



## LIVE CHICKEN PRICES ADJUSTS UPWARDS

The national average prices for the live broiler chickens registered some upward movement in the open markets during the course of the week. However, there were no movements on prices for the x-layers as well as the free-range chickens. The national live broiler bird prices averaged ZMK89.18 with the lowest price being Lusaka posting ZMK 78.35 per Live Chicken and the highest being ZMK110. The x-layers have also averaged ZMK 59.37 per bird, while the free-range price is averaging ZMK 130. The demand for broiler chicken is now on a steady increase as the market and consumption is now developing. Check figure 4 on the next page, courtesy of PAZ.

**Figure 4- 3 YEAR AVERAGE LIVE BIRD PRICES- SEPTEMBER 2023**

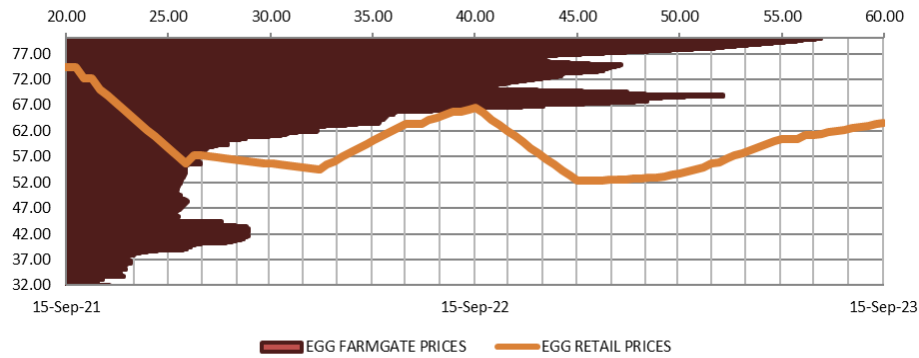




### NATIONAL EGG PRICE POST SOME MOVEMENTS

The egg prices in the domestic market continued posting some minimal upward movements during the course of the week. The retail prices in open markets are ranging between ZMK55.33 to ZMK60.27. Most farm gate prices average ZMK 48 tray to ZMK 50 per tray. Further, retail prices in some Chain stores did not register any movement with the prices averaged between ZMK60.99 to ZMK75.99 per tray of 30 eggs depending on the supplier, packaging and chain stores. Most of the traders in the open market are now selling an egg between ZMK 1.5 to ZMK 2 in some markets. For the price, trend refer to figure 5, courtesy of PAZ.

Figure 5: 3 YEAR AVERAGE ANNUAL EGG PRICES- SEPTEMBER 2023



### FEED PRICES STABLE DURING THE WEEK

The national average prices for poultry feed posted some upward movements during the course of the week. Broiler starter is still trading at ZMK 537per 50kg bag up compared with the prices obtaining last week. Broiler Grower averages ZMK528 while Broiler Finisher also averages ZMK522per 50kg bag. In the same vain there were some minimal upward price movements registered on the Layer feed. The prices ranges from ZMK528 for pullet starter, ZMK392 for pullet grower, ZMK 365 for pullet developer and ZMK385 for layers mash. For those compounding their ownfeed, ingredients prices have have also been stable during the week as portrayed in the graphs from 6 to 9 below, curtesy of PAZ.

Figure 6: NATIONAL AVERAGE PRICES FOR BROILER FEED- SEPTEMBER 2023

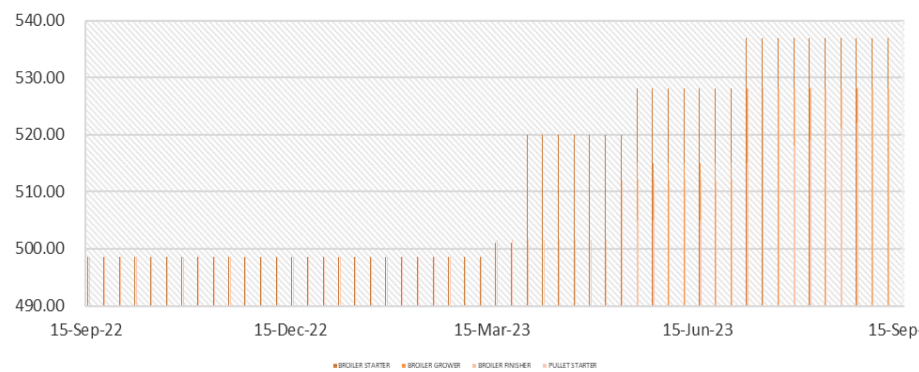
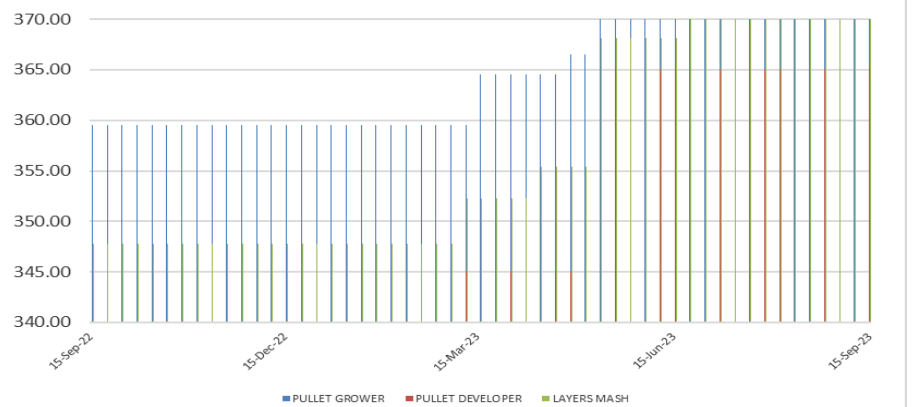


FIGURE7: AVERAGE LAYER FEED- SEPTEMBER 2023



### Quality Poultry Crates



CHICK CRATE SPACE SAVER LIVE BIRD CRATE CLASSIC LIVE BIRD CRATE CLASSIC FREEZER CRATE



CLASSIC EGG CRATE REVERSE STACK EGG CRATE VENTED EGG TRAY SQUARE FOOT BATH

See our wide range of products at [www.poltek.co.za](http://www.poltek.co.za)



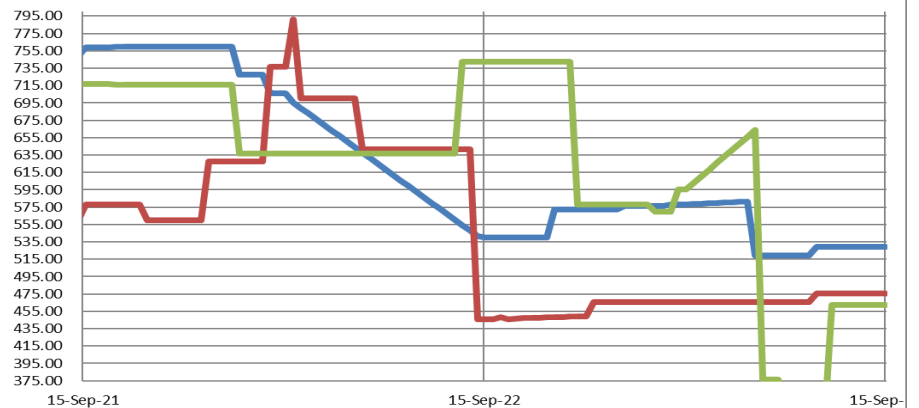
OFFICIAL DISTRIBUTOR OF POLTEK® PRODUCTS

Tel: 0211-254024 / 254497 | Fax: 260-211-253925  
email: [admin@livestock.co.zm](mailto:admin@livestock.co.zm)  
Address: Lusaka Showgrounds, Lusaka, Zambia



LEADERS IN PLASTIC POULTRY TECHNOLOGY

Figure 8: AVERAGE PRICES FOR SOYAMEALSEPTEMBER 2023





**SPONSORS OF POULTRY NEWS**

This Poultry News has been sponsored by ZAMHATCH, TIGER CHICKS, NATIONAL MILLING, HYBRID POULTRY FARM ZAMBIA LIMITED, ROSS BREEDERS LIMITED, BIMEDA EVONIK , ISIBAYA , SUPRAFEED, HEARTLAND BEST, MEGAFEEDS ,RIPA STOCKFEED,VETAVIAN,HYBRID,,AFRICAN AGROVERT AND ARKAY PLASTIC ZAMBIA LTD

**WOULD YOU LIKE TO PARTNER?**

The requirement for this sponsorship is ZMK 12,000 per year. The sponsor will have a free space to advertise on this poultry news every week for 52 weeks in a year. Advertising space is also available on our website. For terms and conditions please contact the Secretariat on 0211 256354, Mobile 0976130841. **PLEASE NOTE ALSO THAT WE CAN RUN ANY ADVERT BASED ON YOUR SPECIFICATION AND TIMING.**

**POULTRY ASSOCIATION OF ZAMBIA MEMBERSHIP**

Are you an active poultry farmer and a registered member of the Poultry Association of Zambia? If not please visit PAZ Secretariat in the showgrounds, ZNFU Stand just by the roundabout. Registration is free and make sure you obtain a membership card, and ensure that you come with a receipt of day-old chick's purchase to be registered. So, the only requirement is a receipt showing you purchased day old chicks from PAZ affiliated Hatchery.

**ANNOUNCEMENT!**

Attention Farmers! Introducing the \*Farmhouse Plus\* Membership Program by eMsika! 🚗

Dear Farmers,  
Say bye bye to losing Thousands of Kwacha's due to your chicks dying before maturity or your animals and crops dying due to negligence by farm workers, we need not say more. We are thrilled to introduce the \*Farmhouse Plus\* membership program, tailor-made for you! This program is designed to provide you with the equivalent of a part-time Farm Manager as a Service and more. Here's what you can expect:

1. \*Scheduled Farm Visits and Detailed Reports\*
2. \*Exclusive Deals on Farm Inputs(discounts)\*
3. \*Linkages to Off takers(markets)\*
4. \*Financing Opportunities (Loans and Insurance)\*
5. \*Farm Worker Trainings On-Site\*

**6. \*Many More Services\***

Currently Available for \*Lusaka (Within a 60km Radius) \*

**\*How to Get Started: \* You can easily sign up and make payments through the Farmhouse App under "Consult (Field Visit)" using mobile money or contact us at +260779767566 for any assistance.**

"PROVIDING INDIVIDUALIZED CARE TO EACH FARMER."

**F+ Membership Plan for Starter, Growth & Flyer Farms**  
Zone Coverage: **Lusaka(60km Radius)**

Membership Type	Annual Cost	Monthly Cost	Criteria	Benefits
Starter Farm	K1,428/year	K149/month	<ul style="list-style-type: none"> <li>Farming 1 thing</li> <li>0 to 300 Chickens</li> <li>0 to 4 Sows(pigs)</li> <li>0 to 5 Cows</li> <li>Less than 2hectares</li> </ul>	<ul style="list-style-type: none"> <li>1 Free Physical Visit</li> <li>1hr/Month on Calls</li> <li>Farm Input Discounts</li> <li>Linkages to oftakers</li> </ul>
Growth Farm	K2,628/year	K249/month	<ul style="list-style-type: none"> <li>Farming 2 things</li> <li>301 to 3000 Chickens</li> <li>5 to 20 Sows(pigs)</li> <li>6 to 25 Cows</li> <li>Less than 2hectares</li> </ul>	<ul style="list-style-type: none"> <li>1 Free Physical Visit</li> <li>2hrs/Month on Calls</li> <li>Farm Input Discounts</li> <li>Linkages to oftakers</li> </ul>
Flyer Farm	K6,372/year	K531/month	<ul style="list-style-type: none"> <li>Farming above 2 things</li> <li>Agroprocessing</li> <li>3001+ Chickens</li> <li>21+ Sows(pigs)</li> <li>6 to 25+ Cows</li> <li>Higher than 2hectares</li> </ul>	<ul style="list-style-type: none"> <li>Input Supplies</li> <li>4hrs/Month on Calls</li> <li>Export linkages</li> </ul>

**Value Added Services:**  
 1. Customised trainings for farmer workers (Half day orientation of new workers, Quality standards or specific indepth trainings).  
 2. Lab samples discount, Linking to Mentor farmers, Market prices and Open day events discout e.g Talks.  
 3. Membership discount for Cooperatives groups.

Get in Touch with Us  
 +260 779767566  
 emsikaservices@gmail.com  
 Libala, Plot 318, Lusaka, Zambia  
 emsikafarmhousenetify.com

PRODUCT OF  
**eMsika** (Empowering Smallholder Farmers)  
 African Farmers' Support Trading

Ts n Cs Apply

**Figure 9: Average Prices for Sunflower Cake and #3Meal- SEPTEMBER 2023**

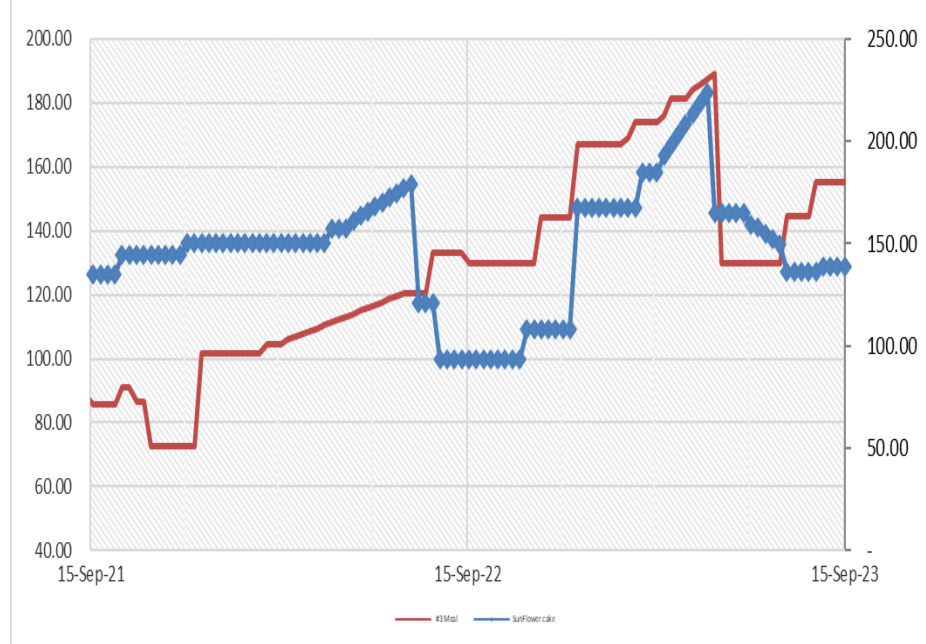
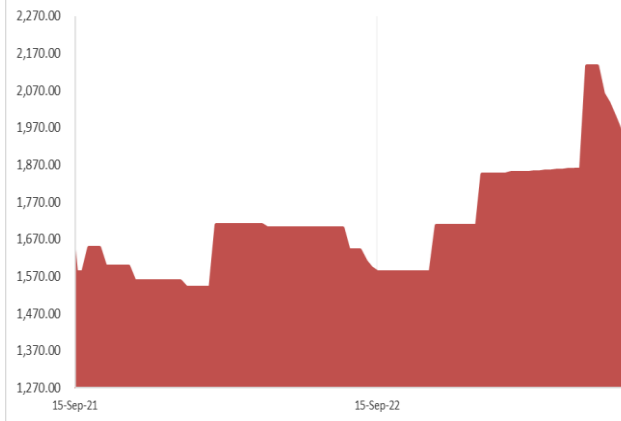




Figure 10: AVERAGE FISH MEAL PRICES-SEPTEMBER 2023



UPCOMING EVENTS

16<sup>TH</sup> SEPTEMBER 2023-KITWE, KIZITO PRIMARY SCHOOL-ROSS BREEDERS

23<sup>RD</sup> SEPTEMBER 2023,-LUSAKA SHOWGROUNDS-ROSS BREEDERS

ZNFU CONGRESS- OCTOBER 2023



PULLET VACCINATION MANAGEMENT

We stock ALL Poultry vaccines, supplements and dewormers;

LIVE VACCINES

- 1.Nobilis IB 4/91
- 2.IB QX
- 3.LT Ivax
- 4.Vaxsafe MS
- 5. Poulvac AE
- 6.IB MA5
- 7.Poulvac E-coli
- 8. TRT SHS
- 9.IB VAR 206
- 10.Salmonella Gallinarum (SG 9R)
- 11. Tabcic MB
- 12. VH +H120
- 13. Tabcic VH

KILLED VACCINES

- 1. Nobilis IB/ND
- 2. IB/ND/EDS
- 3.Nective Forte
- 4.Nobilis Corvac 4
- 5. Nobilis AE/POX

We also offer Poultry Disease Diagnostic Services i.e. Microbiology & Serology (ELISA)

OUR ADDRESS

F/377A/139-9, Off Bishops Rd, Kabulonga Square, Lusaka, Zambia

PHONE

+260-211-355655  
+260-976-861943

EMAIL & WEB

vetavianaservices@gmail.com  
info@vetavianaservices.com  
www.vetavianaservices.com

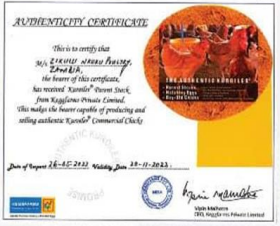


F1

Kuroiler

Start with only 50 chicks minimum order!

Original F1 day old chicks kuroiler breed now available.



Zikulu nkuku poultry farm  
0974 504 755



Poultry POULTRY VACCINES

- Fowl Pox Vaccine
- Bursal Vaccine
- New Castle (Lasoto Vaccine)
- Gumboro Vaccine

ALL VACCINES ON PROMOTION

Promotion runs from 15 Feb 2022 to 31 March, 2022

AFRICAN AGROVET ZAMBIA LIMITED PIONEER IN VETERINARY SOLUTIONS

Plot NO : 1694, Lumumba Road, Near Kalambo Traffic Lights, Lusaka, Zambia  
Email: info@africanagrovets.com | www.africanagrovets.com | Call:+260 974 372 506 | +260 763 301 431 +260 976 998 027





POULTRY ASSOCIATION OF ZAMBIA

# NEWSLETTER

By - UNITURTLE

**ECO - UNIFEED**  
**POULTRY FEED**  
 ECONOMICAL FEED FOR ZAMBIA  
*feed with PAWA!!*

**STARTER**  
**GROWER**  
**FINISHER**  
**1SHOT** NEW!  
 just 1 feed...from start to finish!

**LAYER**



## Payless For the Chick That Pays You More

Hatchery: 0964533426

Marketing

Head Office - 0971252593

Lusaka - 0960283016

Copperbelt - 0960282982

**TIGERChicks**  
 Less Feed • More Meat

**TUNKHUKU TWA BWINO!!!**  
 CALL: 096 7855495

**QUALITY ANIMAL FEED**  
 CALL: 096 6763650

**TIGER ANIMAL FEED**  
 More than just feed

**NAMFEEDS** HIGH QUALITY FISH FEED  
 NATIONAL MILLING STOCK FEED NOW AVAILABLE NATION WIDE

- Fish Hatchery pellets
- Fish Starter 45CP 2mm pellets
- Grower 40 CP 4mm pellets
- Finisher 40CP 4mm pellets
- Fish Supplement Pond 30CP 3mm pellets

### DEPOTS

Malambo Mill, Malambo Depot, Show Ground, Chelston, Chingwa, Kafue, Siavonga, Chipata, Morwa, Kasama, Mporo, Kitwe LSC, Nkbia Anzaha, Mufindi, Kawambwa, Chingola, Luanshya, Solwezi, Livingstone Main, Choma LSC.

Dist. Malambo Mill: 0967855495  
 Malambo Depot: 0967855495  
 Show Ground: 0967855495  
 Chelston: 0967855495



ISSUE 21

15<sup>th</sup> SEPTEMBER 2023

Note: All prices in this update are retail prices- for all your poultry information please visit the website: [www.paoz.org](http://www.paoz.org)  
 Disclaimer: No one is allowed to copy or reproduce this information in any form without express permission from PAZ



**POULTRY ASSOCIATION  
OF ZAMBIA**

# NEWSLETTER

Bimeda Zambia Limited  
Suppliers of High Quality Poultry  
Supplements, Disinfectants and Vaccines



For more information, Please contact us on

P.O. Box 32565, Lusaka, Zambia; Office Location: Stand No. 12517/8, Mumbwa Road, Chinika Area, Lusaka.  
Mobile: +260 967 966 593 Fax: +260211200900; Email: info-zm@bimeda.com, www.bimeda.com



GOOD CHOICES FOR YOUR FLOCK



## TIGERChicks

*Less Feed • More Meat*

**TUNKHUKU TWA BWINO!!!**

**CALL: 096 7855495**



**QUALITY ANIMAL FEED**

**CALL: 096 6763650**



*More than just feed*

Since 1972

ISSUE 21

15<sup>th</sup> SEPTEMBER 2023

Note: All prices in this update are retail prices- for all your poultry information please visit the website: [www.paoz.org](http://www.paoz.org)  
Disclaimer: No one is allowed to copy or reproduce this information in any form without express permission from PAZ