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## ALERT- SCARMERS ON THE RISE- REPEATED ARTICLE

AS THE PEAK PERIOD APPROACHES, THE POULTRY ASSOCIATION OF ZAMBIA HAS OBSERVED WITH UTMOST SADNESS THE INCREASE IN THE NUMBER OF SCAMERS SWINDLING FARMERS OF THEIR HARD-EARNED MONEY IN DIFFERENT FORMS.

THE SCARMERS ARE TAKING ADVANTAGE OF THE NATURE OF THE SEASON TO ADVERTISE THAT THEY REPRESENT HATCHERIES AND MILLERS AND COERCING SUSPECTED FARMERS TO MAKE PAYMENTS USING DIFFERENT PLATFORMS.

CURRENTLY THERE IS A COMPANY CALLING ITSELF **NATIONAL CHICKS ZAMBIA** WHO HAVE BEEN ENGAGED IN THIS SCAM. THIS COMPANY IS PURPORTEDLY LOCATED IN MKUSHI.

WE URGE ALL THE POULTRY FARMERS NOT TO ENTERTAIN ANY SUSPECTED FLAUD TRANSACTIONS BUT DEAL WITH WELL KNOW AGENTS AND SUPPLIERS. IT SEEMS THEY ARE JUST CHANGING NAMES AND LOCATIONS.



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### BROILER GROWER

Nutrifeeds Broiler Grower is a complete nutritional feed that is custom made for birds from 18 to 28 days. Each bird must consume about 1.2kg to obtain target weights. All feeds are available for purchase at any depot store around the country.

### BROILER FINISHER

Nutrifeeds Broiler Finisher is a high energy ration developed as the finishing feed for broiler chickens. Introduced at 29 days until market stage, this feed is the last stage in the Nutrifeeds broiler range feeding programme.



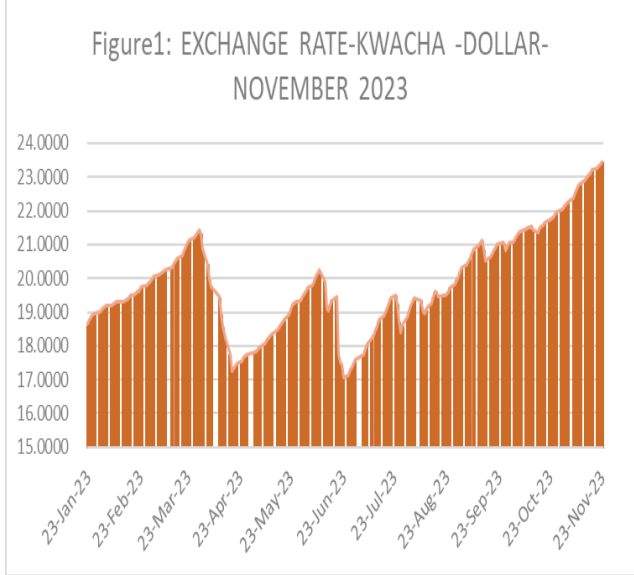
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# KWACHA SLUMP, INFLATION SET STAGE

Zambia's kwacha fell to a record low against the US dollar The kwacha dropped 0.4% to trade at 23.4250. The southern African nation's currency has depreciated more than 20% against the greenback this year. The central bank moved in to address the depreciating currency by recommending raising the ratio of deposits the commercial banks must be holding. The statutory reserve ratio was raised to 14.3\$ from effective 13th November 2023.



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### DOC BROILER PRICE DROPS

The prices of broiler day-old chicks posted some reduction during the week. The lowest chick on the market is trading at ZMK12 and the highest is still ZMK12.5 per day old chicks, depending on location and supplier. There were no movements on the prices of pullets on the market which are averaging ZMK17.5 per day old pullet. The price for DoC SASSOL and Kuroilers is trading at ZMK 13 per DOC. The price for the improved free-range such as Black Austropop's, Bushveldts, Kuroilers are selling between ZMK 15 to ZMK25 depending on the age. The graph captures the national average price trend for the day-old broiler chicks. For the pullets, most of the bookings are open for December 2023 depending on the volumes and source. Check Figure 2 for the price trend, courtesy of PAZ

### PRICE FOR POINT OF LAY PRICES STABLE

The prices for the Point of Lay adjusted upwards during the course of the week. The average price is still averaging ZMK135, with the lowest being ZMK130 per bird for bulk consignments and the highest being ZMK145 per bird for small volumes depending on the supplier and location. The bookings for November and December are available.

For beginners who are interested in getting battery cages, cage prices range between ZMK6500 to ZMK8,200 depending on the capacity and also the sources of the cages. The second-hand refurbished cage price range between ZMK4800 to ZMK 5,500 depending on the quality, capacity, age and source. Quails' cages, Rabbit Cages as well as first hand layers cages are all available on the market with different prices depending on the source and location.

### WHOLE DRESSED CHICKEN PRICES REMAINED STABLE

The prices for the frozen chicken remained stable during the course of the week. The average price for the whole frozen chicken in Lusaka traded at about ZMK 56.67 per kg same price as obtained last week. The lowest price in some chainstores is still trading at ZMK48per kg (promotion) while the highest is trading at ZMK65. per kg. The chicken sizes are ranging between 1.1kg to 2.4kg in different stores.

Please note that the prices are obtained from Pick n Pay, Shoprite, Zambeef, Melisa Supermarket, Chopies, and Cheers Stores, Country Choice and Supreme. Different outlets have different pricing models hence the figures displayed is the average price for all the sampled chain stores. It should also be noted that these are Lusaka prices only. For the price trend, check figure3 courtesy of PAZ

Figure 2: BROILER AND PULLET DAY OLD CHICK PRICES- NOVEMBER 2023

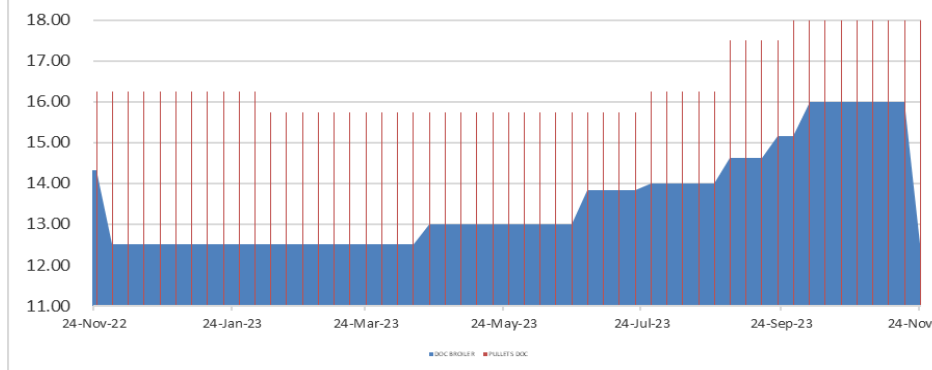
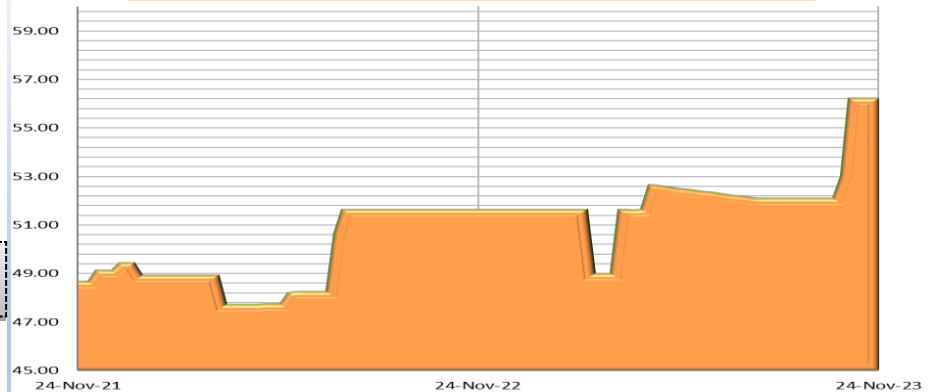


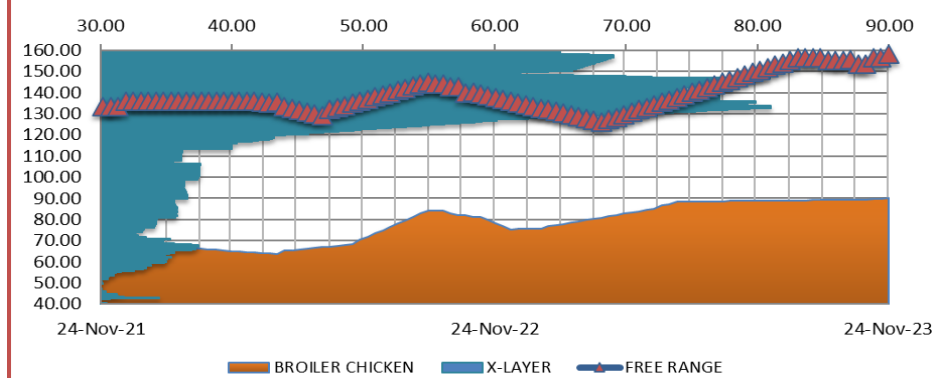
Figure 3- 3 YEAR AVERAGE PRICES FOR FROZEN CHICKEN- NOVEMBER 2023



### LIVE CHICKEN PRICES STABLE

The national average prices for the live broiler chickens registered some upward movement in the open markets during the course of the week. However, there were no movements on prices for the x-layers as well as the free-range chickens. The national live broiler bird prices averaged ZMK90.15 with the lowest price being Lusaka posting ZMK 80.35 per Live Chicken and the highest being ZMK110. The x-layers have also averaged ZMK 58.13 per bird, while the free-range price is averaging ZMK 140. The demand for broiler chicken is now on a steady increase as the market and consumption is now developing. Check figure 4 on the next page, courtesy of PAZ.

Figure 4- 3 YEAR AVERAGE LIVE BIRD PRICES- NOVEMBER 2023





## NATIONAL EGG PRICE REMAINED STABLE

The egg prices in the domestic market remained unchanged during the course of the week. The retail prices in open markets are ranging between ZMK55.33 to ZMK60.27. Most farm gate prices average ZMK 49 per tray to ZMK 53 per tray depending on the location. Further, retail prices in some Chain stores did not register any movement with the prices averaged between ZMK60.99 to ZMK74.99 per tray of 30 eggs depending on the supplier, packaging and chain stores. Most of the traders in the open market are now selling an egg between ZMK2 to ZMK 2.5 in some markets. For the price, trend refer to figure 5, courtesy of PAZ.

## FEED PRICES STABLE

The national average prices for poultry feed posted no movements during the course of the week. Broiler starter is still trading at ZMK 567 per 50kg bag up compared with the prices obtaining last week. Broiler Grower averages ZMK545 while Broiler Finisher also averages ZMK525 per 50kg bag. In the same vein there were some minimal upward price movements registered on the Layer feed. The prices ranges from ZMK528 for pullet starter, ZMK392 for pullet grower, ZMK 375 for pullet developer and ZMK414 for layers mash. For those compounding their own feed, ingredients prices have also been stable during the week as portrayed in the graphs from 6 to 9 below, courtesy of PAZ.



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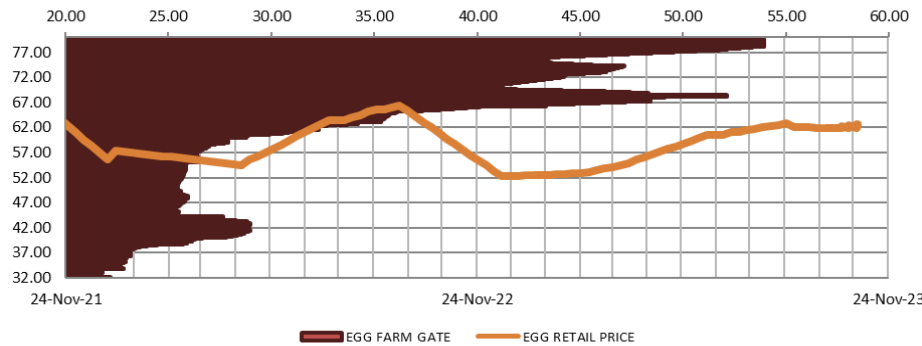


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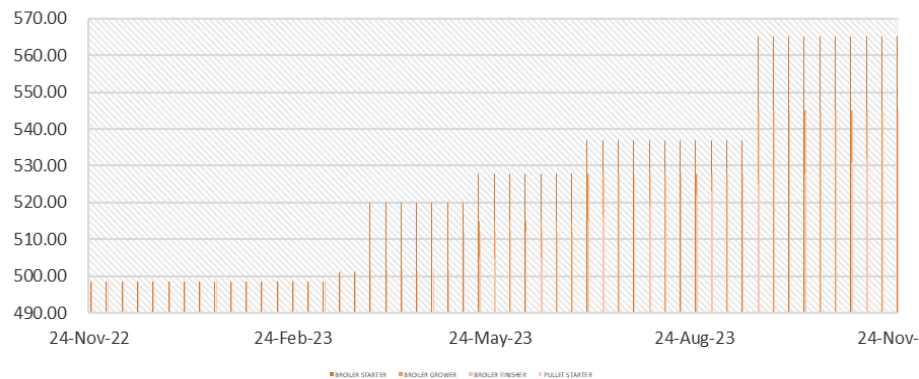


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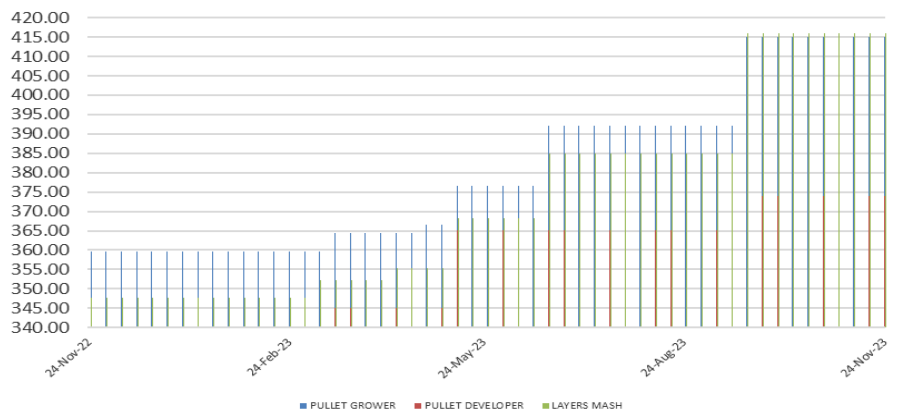
**Figure 5: 3 YEAR AVERAGE ANNUAL EGG PRICES- NOVEMBER 2023**



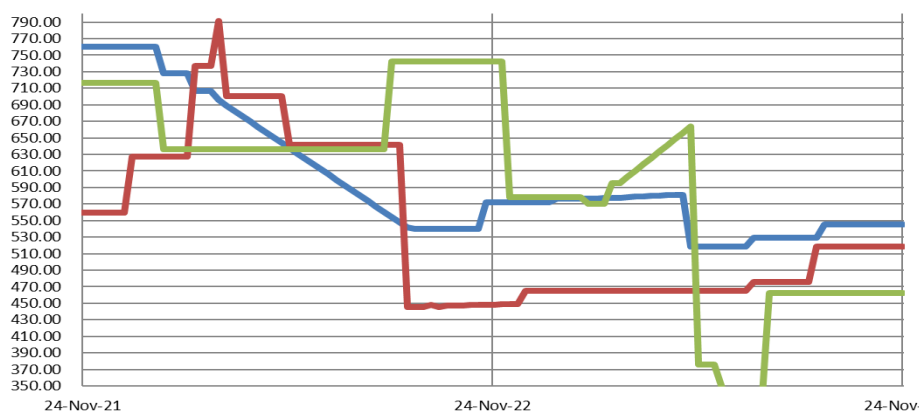
**Figure 6: NATIONAL AVERAGE PRICES FOR BROILER FEED- NOVEMBER 2023**



**FIGURE7: AVERAGE LAYER FEED- NOVEMBER 2023**



**Figure 8: AVERAGE PRICES FOR SOYAMEAL NOVEMBER 2023**





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## POULTRY ASSOCIATION OF ZAMBIA MEMBERSHIP

Are you an active poultry farmer and a registered member of the Poultry Association of Zambia? If not please visit PAZ Secretariat in the showgrounds, ZNFU Stand just by the roundabout. Registration is free and make sure you obtain a membership card, and ensure that you come with a receipt of day-old chick's purchase to be registered. So, the only requirement is a receipt showing you purchased day old chicks from PAZ affiliated Hatchery.

### ANNOUNCEMENT!

Attention Farmers! Introducing the **\*Farmhouse Plus\*** Membership Program by eMsika! 🚗

Dear Farmers,  
Say bye to losing Thousands of Kwacha's due to your chicks dying before maturity or your animals and crops dying due to negligence by farm workers, we need not say more. We are thrilled to introduce the **\*Farmhouse Plus\*** membership program, tailor-made for you! This program is designed to provide you with the equivalent of a part-time Farm Manager as a Service and more. Here's what you can expect:

1. \*Scheduled Farm Visits and Detailed Reports\*
2. \*Exclusive Deals on Farm Inputs(discounts)\*
3. \*Linkages to Off takers(markets)\*
4. \*Financing Opportunities (Loans and Insurance) \*
5. \*Farm Worker Trainings On-Site\*
6. \*Many More Services\*

Currently Available for **\*Lusaka (Within a 60km Radius) \***

**\*How to Get Started:** \* You can easily sign up and make payments through the Farmhouse App under "Consult (Field Visit)" using mobile money or contact us at +260779767566 for any assistance.

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### F+ Membership Plan for Starter, Growth & Flyer Farms Zone Coverage: Lusaka(60km Radius)

Membership Type	Annual Cost	Monthly Cost	Criteria	Benefits
Starter Farm	K1,428/year	K149/month	<ul style="list-style-type: none"> <li>Farming 1 thing</li> <li>0 to 300 Chickens</li> <li>0 to 4 Sows(pigs)</li> <li>0 to 5 Cows</li> <li>Less than 2hectares</li> </ul>	<ul style="list-style-type: none"> <li>1 Free Physical Visit</li> <li>1hr/Month on Calls</li> <li>Farm Input Discounts</li> <li>Linkages to off takers</li> </ul>
Growth Farm	K2,628/year	K249/month	<ul style="list-style-type: none"> <li>Farming 2 things</li> <li>301 to 3000 Chickens</li> <li>5 to 20 Sows(pigs)</li> <li>6 to 25 Cows</li> <li>Less than 5hectares</li> </ul>	<ul style="list-style-type: none"> <li>1 Free Physical Visit</li> <li>2hrs/Month on Calls</li> <li>Farm Input Discounts</li> <li>Linkages to off takers</li> </ul>
Flyer Farm	K6,372/year	K531/month	<ul style="list-style-type: none"> <li>Farming above 2 things</li> <li>Agroprocessing</li> <li>300+ Chickens</li> <li>21+ Sows(pigs)</li> <li>6 to 26+ Cows</li> <li>Higher than 5hectares</li> </ul>	<ul style="list-style-type: none"> <li>Input Supplies</li> <li>4hrs/Month on Calls</li> <li>Export linkages</li> </ul>

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 1. Customised trainings for farmer workers (Half day orientation of new workers, Quality standards or specific indepth trainings).  
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Figure 9: AVERAGE PRICES FOR SUNFLOWER CAKE AND #3MEAL- NOVEMBER 2023

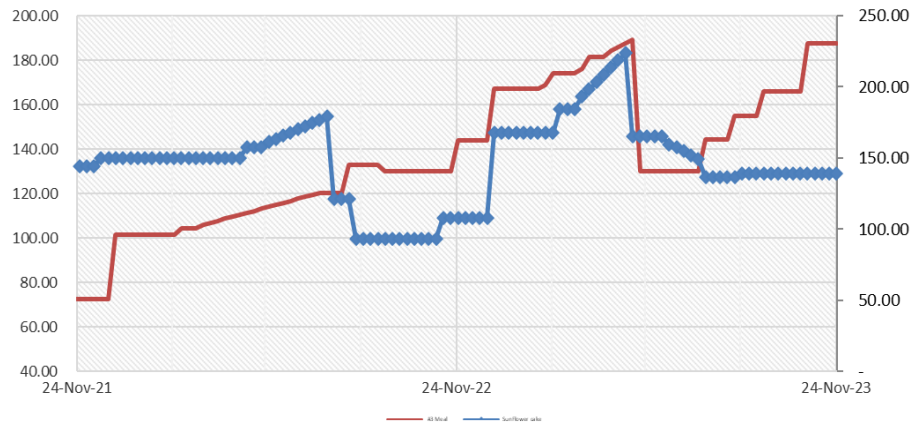
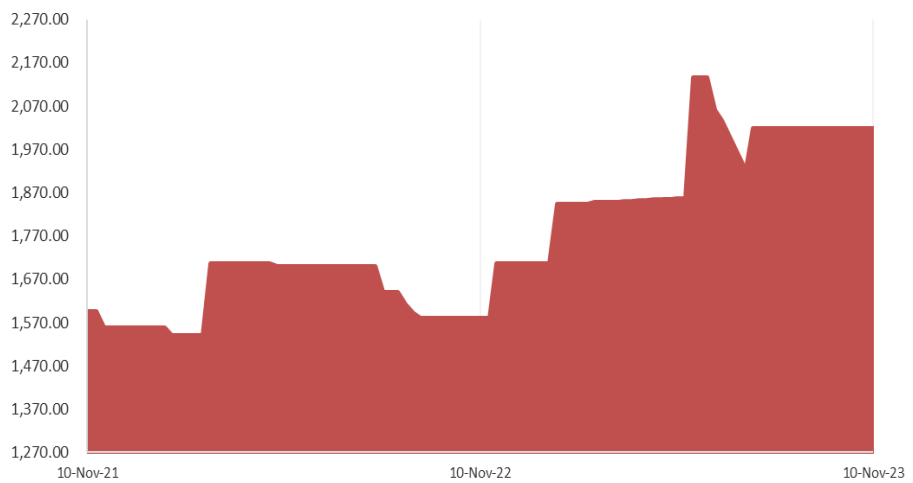


Figure 10: AVERAGE FISH MEAL PRICES-NOVEMBER 2023





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ISSUE 26

27<sup>TH</sup> NOVEMBER 2023

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